

SVEA KANAL – a two-way channel for business support between the Nordic and the west Balkan regions.

Business consultancy – where we offer support for SME when establishing business, B2B market activity and requested support on the Nordic as well as on the west Balkan market.

Agency – representing Nordic innovative techniques in the energy efficiency sector and environment protection in the region of Western Balkan.

Our ambition is to be natural channel for small and mid size companies which are doing business in the Nordic and West Balkan regions – and who wants access to the other market. Svea Kanal channel business activity between these regions.

Nordic Days in Croatia 2008 – An appreciated event

During two days in the end of November 2008 the fifth Nordic Days in Croatia occurred. 60 Nordic companies in the field of energy efficiency and environmental protection participated in the event where they met with more than 450 local companies.



As co-organizers of the event, Svea Kanal is very satisfied. – „ It was a great event where the Nordic companies had a good chance expanding their network and establish important relations for the future“ states Jesper Norman, CEO Svea Kanal.



Most of the Swedish and Finnish companies represented where from the biomass and biogas sectors. For further information or contacts, please do not hesitate to call us.

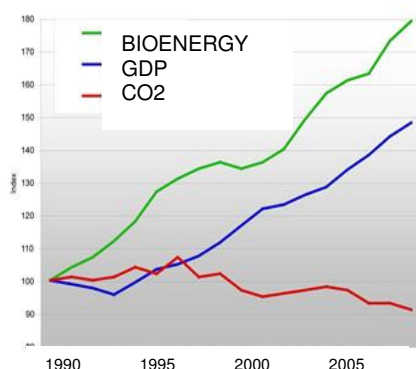
Renewable Road Shows Learn more about renewable energy by hands on visits.

Despite financial crisis and current low prices on fossil fuels, the need for an extensive increase of renewable energy sources is a must. A change by 2020, as prescribed by EU (20/20/20) will not happen over night. This is a long

process where political incentives, technical development and the market as such has to work together.

The Nordic countries commenced this process some 20-30 years ago and keep on struggling with the issues even though far reaching achievements has been made.

The Nordic countries provides a very good educational environment to learn more about the techniques and the possibilities to meet future demands. Key words are; long term planning, sustainability, co-operation, political incentives, exchange of experiences and a business driven approach.



Svea Kanal has created a concept called Renewable Road Show, where clients and partners in the west Balkan area are invited to tailor-made trips to experience Nordic technologies.

For the trip you request a certain field of knowledge exchange and type of actors to meet, preferably in a team of colleagues of 2-5 persons.

A preliminary schedule according to your request is prepared and offered. After approval and decision on date and route the final planning is made by Svea Kanal.

The journey is based on „show-how“ meetings where the objective is to create a knowledge base for you to lean on in your future decisions.

Practically Svea Kanal arranges all aspects of the trip, from pick up by car from/to the airport

(Copenhagen/Stockholm) via a number (8-12) of visits for three-five days.

Each trip is tailor made according to your requests. Please contact us for an offer.

Cemex ordered another two Aerovit systems

Cemex has ordered two more units of Aerovit shock-blast cleaning system. The units will be installed to keep pipes clean from deposits.



Current installation in Cemex

Aerovit – cleaning system on compressed air (shock-blast) for flame tube and hot water boilers in land and marine applications (0,5-30 MW).

New workforce

In times of crisis – Svea Kanal is speeding up!

By mid February Svea Kanal will expand its business areas. In order to meet the expansion we have increased our work force.

Mrs. Agata Kelava, origin Croatian, who has worked most of her life in Germany will join our team. She will serve as office manager responsible for market relations and development of our local network.

We welcome Agata in the Svea Kanal team and wishes her all the best in her return to Croatia.